

Bio Edwin Vandermeulen

Edwin Vandermeulen provides services to companies in fundamental transition or facing (grave) (financial) difficulties and even acute threat to the continuity of the company.

Edwin Vandermeulen is an experienced CEO of large and smaller companies in distress, and as such has years of intensive hands-on experience in turnarounds, restructuring, refinancing etc.

Please see below for a short resume.

Edwin has broad sector experience, and has worked both locally and internationally. He knows the typical ins and outs of family owned SME's as well as those of listed companies.

As CEO, Edwin has restructured several companies himself, which facilitates building a relation of trust with senior management of clients.

Typical services include:

- Assist management with various typical distress issues
- "Quick Scan": a screening of the company's most promising potential areas of fast improvement
- Quick actions to counter acute liquidity problems
- Strategy and assistance w.r.t. the approach of creditors (banks, suppliers, ...)
- Financial restructuring strategy aimed at maximizing shareholder value
- Case preparations tailored to the specific needs of the company for meetings with potential investors, creditors, government bodies, etc.
- Sounding board, second opinions
- Temporary crisis management

Target clients are companies with a turnover of 2 – 250M€. Activity of client can be in almost any sector. Location (of HQ) of client is by preference in Flanders.

Duration of the service can be short or long term, size of the service can be small (days) or extensive.

Fees are competitive

Edwin Vandermeulen

Experienced High Level Management & Troubleshooting

evm@edwinvandermeulen.com +32 475 23 43 78 www.edwinvandermeulen.com

LinkedIn <https://www.linkedin/in/edwinvandermeulen>

EDWIN VANDERMEULEN

E-mail: <mailto:evm@edwinvandermeulen.com>

LinkedIn Profile: <https://www.linkedin.com/in/edwinvandermeulen>

Website: <http://www.edwinvandermeulen.com> • Mobile: +32 475 234378

• Ghent Area, Belgium

Profile:

- Experienced C.E.O., C.R.O. (Chief Restructuring Officer) and board member of international companies.
 - Specialized in business development, troubleshooting, profit recovery, (financial) restructuring, strategy.
 - Broad sector experience, both B2C and B2B, global experience.
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Track Record:

2000-actual: Various assignments, including:

- Various CEO and CRO assignments of medium sized and larger companies.
- Restructuring activities for mid-sized consultancy firm.
- Advice for IT startup.
- Board member and remuneration committee member of a listed company in medical devices.
- Fresh start- and restructuring advice for an electronics manufacturer.
- Debt restructuring advice for a door manufacturer.
- Operational, debt restructuring and fresh start advice for a jeans manufacturer.
- Advice on sale of an unprofitable subsidiary for automotive service provider.
- Advice on shareholding issues for a major shareholder of a large company.
- Strategic audit for a medium sized law firm.
- Strategic and financial consult for a social profit organization.
- Debt – and business restructuring advice for a motorcycle dealer.
- Financial and operational advice for a food producer-wholesaler.
- Financial advice for a graphic design agency.
- Advice on a potential buy-in of a building company.
- Experience in sustainable energy business.
- Lay judge in a Belgian Commercial Court.

2009-2016: C.E.O., Board member and Shareholder Flamant

- High-end furniture and decoration, market leader. Retail & Wholesale.
- Sales 35M€, 300 employees.
- HQ in Belgium. Logistics company in Poland. Own shops and partner shops worldwide.
- *Drastic operational and financial restructuring. Recovery of operational profit.*

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2004-2008: C.R.O. (Chief Restructuring Officer) Inve

- Global (+ 30 countries) company active in feeds and health products for agriculture and aquaculture. Sales, production and R&D in multiple countries. B2B.
- Sales 260MUSD, 900 employees.
- *Sales growth from 150 MUSD to 260MUSD. Recovery of operational profit.*
- *Debt- and equity restructuring of + 130MUSD.*

2000-2003: C.E.O. Sofitex Group

- Textiles for apparel and technical applications. B2B.
- Sales 100M€, 800 employees in 7 plants.
- *Recovery of operational profit.*
- *Major restructuring under Belgian “Chapter 11”. The case largely made the press.*

1996-1999: C.E.O. Nucletron

- Global (+ 10 countries) company active in medical capital goods (cancer treatment). Market leader. Sales 100M€. Large operation in USA. B2B.
- *Sales growth from 75M€ to 100M€.*
- *Integration of this newly acquired entrepreneurial company within a listed group, settling QA issues (FDA), post M&A integration, resolving cultural issues between Europe and USA.*

1991-1996: C.E.O. O.I.P. Sensor Systems

- Capital goods for defense and aerospace. International R&D.
- Sales 15M€.
- *Sales doubled. From negative cash flow to operational profit exceeding 17% of sales.*
- *Restructuring after a structural loss of + 50% of sales. Geographical expansion. Drastic improvement profitability. Negotiations with USA government (Departments of State, Commerce and Justice).*

1985-1990: Senior Consultant Ernst & Young

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